

**REBUILDING TOGETHER - TWIN CITIES**

FINANCIAL STATEMENTS

For the Years Ended June 30, 2011 and 2010

## **INDEPENDENT AUDITOR'S REPORT**

Board of Directors  
Rebuilding Together - Twin Cities  
St. Paul, Minnesota

I have audited the accompanying statements of financial position of Rebuilding Together - Twin Cities (RTTC), a nonprofit organization, as of June 30, 2011 and 2010 and the related statements of activities, functional expenses and cash flows for the years then ended. These financial statements are the responsibility of RTTC's management. My responsibility is to express an opinion on these financial statements based on the audit.

I conducted the audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that the audit provides a reasonable basis for my opinion.

In my opinion, the financial statements referred to in the first paragraph present fairly, in all material respects, the financial position of RTTC as of June 30, 2011 and 2010 and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Sherry D. Heffernan, Ltd.

September 16, 2011

**Rebuilding Together - Twin Cities  
Statements of Financial Position  
June 30, 2011 and 2010**

	<u>2011</u>	<u>2010</u>
<b>ASSETS</b>		
Cash and cash equivalents	\$ 11,829	\$ 80,610
Promises to give	196,771	255,626
Investments	76,738	91,737
Prepaid expenses	2,416	2,048
Equipment and leasehold improvements, net	<u>5,688</u>	<u>4,925</u>
<b>TOTAL ASSETS</b>	<b><u>\$ 293,442</u></b>	<b><u>\$ 434,946</u></b>
<b>LIABILITIES</b>		
Accounts payable	\$ 9,121	\$ 18,012
Accrued expenses	<u>18,184</u>	<u>14,347</u>
<b>TOTAL LIABILITIES</b>	<b><u>27,305</u></b>	<b><u>32,359</u></b>
<b>NET ASSETS</b>		
Unrestricted (deficit)	(35,055)	34,832
Temporarily restricted	<u>301,192</u>	<u>367,755</u>
<b>TOTAL NET ASSETS</b>	<b><u>266,137</u></b>	<b><u>402,587</u></b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b><u>\$ 293,442</u></b>	<b><u>\$ 434,946</u></b>

See accompanying notes and accountant's report.

**Rebuilding Together - Twin Cities  
Statements of Activities  
Years Ended June 30, 2011 and 2010**

	<u>June 30, 2011</u>			<u>June 30, 2010</u>		
	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Total</u>	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Total</u>
<b>UNRESTRICTED NET ASSETS</b>						
<b>Unrestricted Revenues</b>						
Donated facilities, services and materials	\$ 86,939	\$ -	\$ 86,939	\$ 63,678	\$ -	\$ 63,678
Contributions	102,462	188,562	291,024	98,765	355,705	454,470
Contributions from affiliate	-	50,500	50,500	-	88,000	88,000
Interest income and miscellaneous	5,789	4,908	10,697	2,369	5,493	7,862
Special event revenue	28,162	15,000	43,162	39,434	15,000	54,434
Less: Cost of direct benefits to donors	<u>(4,984)</u>	<u>-</u>	<u>(4,984)</u>	<u>12,574</u>	<u>-</u>	<u>12,574</u>
	<u>23,178</u>	<u>15,000</u>	<u>38,178</u>	<u>26,860</u>	<u>15,000</u>	<u>41,860</u>
<b>TOTAL REVENUES</b>	218,368	258,970	477,338	191,672	464,198	655,870
Net assets released from restrictions						
Restrictions satisfied by purpose and time	<u>325,533</u>	<u>(325,533)</u>	<u>-</u>	<u>255,443</u>	<u>(255,443)</u>	<u>-</u>
<b>TOTAL REVENUES AND OTHER SUPPORT</b>	543,901	(66,563)	477,338	447,115	208,755	655,870
<b>EXPENSES</b>						
Program services	451,588	-	451,588	361,571	-	361,571
Management and general	81,843	-	81,843	82,566	-	82,566
Fundraising	<u>80,357</u>	<u>-</u>	<u>80,357</u>	<u>46,921</u>	<u>-</u>	<u>46,921</u>
<b>TOTAL EXPENSES</b>	<u>613,788</u>	<u>-</u>	<u>613,788</u>	<u>491,058</u>	<u>-</u>	<u>491,058</u>
<b>INCREASE (DECREASE) IN NET ASSETS</b>	(69,887)	(66,563)	(136,450)	(43,943)	208,755	164,812
<b>NET ASSETS AT BEGINNING OF YEAR</b>	<u>34,832</u>	<u>367,755</u>	<u>402,587</u>	<u>78,775</u>	<u>159,000</u>	<u>237,775</u>
<b>NET ASSETS (DEFICIT) AT END OF YEAR</b>	<u>\$ (35,055)</u>	<u>\$ 301,192</u>	<u>\$ 266,137</u>	<u>\$ 34,832</u>	<u>\$ 367,755</u>	<u>\$ 402,587</u>

See accompanying notes and accountant's report.

**Rebuilding Together Twin Cities  
Statements of Cash Flows  
Years Ended June 30, 2011 and 2010**

	<u>2011</u>	<u>2010</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Increase (decrease) in net assets	\$ (136,450)	\$ 164,812
<b>Adjustments to reconcile change in net assets to net cash provided (used) by operating activities:</b>		
Depreciation	1,737	1,800
Loss on disposition of leasehold improvements	-	6,544
<b>(Increase) decrease in operating assets:</b>		
<b>accrued expenses:</b>		
Promises to give	58,855	(168,826)
Investments	10,999	(3,001)
Prepaid expenses	(368)	4,454
<b>Increase (decrease) in operating liabilities:</b>		
Accounts payable	(8,891)	8,728
Accrued expenses	3,837	1,692
<b>NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES</b>	<u>(70,281)</u>	<u>16,203</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchase of vehicle and leasehold improvements	(2,500)	(3,476)
Maturities of principal on revenue bond	4,000	10,000
<b>NET CASH PROVIDED BY INVESTING ACTIVITIES</b>	<u>1,500</u>	<u>6,524</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Repayment on line of credit	-	(15,000)
<b>NET CASH (USED) BY FINANCING ACTIVITIES</b>	<u>-</u>	<u>(15,000)</u>
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	(68,781)	7,727
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>	<u>80,610</u>	<u>72,883</u>
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR</b>	<u>11,829</u>	<u>80,610</u>

See accompanying notes and accountant's report.

**Rebuilding Together Twin Cities  
Statement of Functional Expenses  
Year Ended June 30, 2011**

	<u>Programs</u>	<u>Management and General</u>	<u>Fund Raising</u>	<u>Total All Services</u>
Salaries, taxes and benefits	\$ 149,202	\$ 34,927	\$ 55,748	\$ 239,877
Contracted services	44,156	-	-	44,156
Donated services and materials	75,360	11,358	221	86,939
Construction materials and supplies	125,186	-	-	125,186
Professional fees	3,510	11,342	4,279	19,131
Advertising	7,305	4,283	3,032	14,620
Conferences and meetings	214	1,731	523	2,468
Dues	5,360	466	999	6,825
Equipment leases and rentals	3,130	733	1,169	5,032
Insurance	3,193	1,193	748	5,134
Office supplies	1,969	461	735	3,165
Occupancy expenses	19,068	4,464	7,124	30,656
Printing and postage	1,372	197	395	1,964
Small equipment purchases	-	-	-	-
Staff development and training	441	3,127	2,299	5,867
Telephone	1,640	384	613	2,637
Travel	7,301	2,125	1,487	10,913
Website development/technology	1,541	361	576	2,478
Miscellaneous	559	4,438	6	5,003
Depreciation	1,081	253	403	1,737
<b>Total expenses</b>	<b><u>\$ 451,588</u></b>	<b><u>\$ 81,843</u></b>	<b><u>\$ 80,357</u></b>	<b><u>\$ 613,788</u></b>
	<u>74%</u>	<u>13%</u>	<u>13%</u>	<u>100%</u>

See accompanying notes and accountant's report.

**Rebuilding Together Twin Cities  
Statement of Functional Expenses  
Year Ended June 30, 2010**

	<u>Programs</u>	<u>Management and General</u>	<u>Fund Raising</u>	<u>Total All Services</u>
Salaries, taxes and benefits	\$ 101,250	\$ 27,901	\$ 27,366	\$ 156,517
Contracted services	21,000	-	8,423	29,423
Donated services and materials	44,888	-	-	44,888
Construction materials and supplies	143,549	-	-	143,549
Professional fees	-	23,155	-	23,155
Advertising	5,374	1,453	1,481	8,308
Conferences and meetings	2,571	195	199	2,965
Dues	-	5,810	-	5,810
Equipment leases and rentals	1,895	512	522	2,929
Insurance	3,635	1,002	982	5,619
Office supplies	1,959	530	540	3,029
Occupancy expenses	17,611	4,849	4,764	27,224
Printing and postage	2,160	584	595	3,339
Small equipment purchases	912	247	251	1,410
Staff development and training	-	-	-	-
Telephone	2,239	605	617	3,461
Travel	7,989	4,015	-	12,004
Website development/technology	3,119	843	861	4,823
Miscellaneous	255	4,006	-	4,261
Loss on disposition of leasehold improvements	-	6,544	-	6,544
Depreciation	1,165	315	320	1,800
<b>Total expenses</b>	<b><u>\$ 361,571</u></b>	<b><u>\$ 82,566</u></b>	<b><u>\$ 46,921</u></b>	<b><u>\$ 491,058</u></b>
	<u>74%</u>	<u>17%</u>	<u>10%</u>	<u>100%</u>

See accompanying notes and accountant's report.

REBUILDING TOGETHER - TWIN CITIES  
Notes to Financial Statements  
June 30, 2011 and 2010

**1) Summary of Significant Accounting Policies**

**Organizational Purpose**

Rebuilding Together - Twin Cities (hereinafter referred to as RTTC) is a nonprofit organization and was incorporated in 1997. It is an organization that manages volunteers who, in partnership with the community, rehabilitate the houses of low-income homeowners, primarily older adults, individuals living with a disability and families with children, who occupy homes in need of repair and are unable to make such repairs themselves. RTTC provides the repairs at no cost to the homeowners or occupants.

**Basis of Presentation**

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Statement of Financial Accounting Standards (SFAS) No. 117, *Financial Statements of Not-for-Profit Organizations*. Under SFAS No. 117, RTTC is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets.

Unrestricted net assets represent the portion of expendable funds that are available for support of RTTC's operations. Temporarily restricted net assets represent funds restricted by donors for various programs or periods.

**Cash and Cash Equivalents**

RTTC considers all checking and savings accounts and unrestricted highly liquid investments purchased with an original maturity of three months or less to be cash and cash equivalents.

**Concentrations of Credit Risk Due to Temporary Cash Investments and Promises to Give Receivable**

Financial instruments that potentially subject RTTC to concentrations of credit risk consist principally of temporary cash investments and unconditional promises to give. RTTC places its temporary cash investments with financial institutions and limits the amount of credit exposure to any one financial institution. Concentrations of credit risk with respect to promises receivable are limited due to the financial stability of the contributors. Promises to give include amounts from three donors comprising 41% of the balance at June 30, 2011 and from two donors comprising 46% of the balance at June 30, 2010.

**Concentration of Contributions**

RTTC received approximately 31% of its unrestricted and temporarily restricted contributions from two donors in 2010. There were no concentrations in 2011.



REBUILDING TOGETHER - TWIN CITIES  
Notes to Financial Statements, continued

**1) Summary of Significant Accounting Policies, continued**

**Promises to Give**

Unconditional promises to give are recognized as revenues or gains in the period received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received.

**Investments**

Investments are comprised of a money market account and an economic development revenue bond issued by the city of Minneapolis. These investments are recorded in the financial statements at fair value.

**Fair Value Measurements**

RTTC has determined the fair value of certain assets and liabilities in accordance with the provisions of Statement of Financial Accounting Standards (SFAS) Statement No. 157, *Fair Value Measurements*, which provides a framework for measuring fair value under generally accepted accounting principles.

SFAS 157 defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. SFAS 157 requires that valuation techniques maximize the use of observable inputs and minimize the use of unobservable inputs. SFAS 157 also establishes a fair value hierarchy, which prioritizes the valuation inputs into three broad levels.

Level 1 inputs consist of quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date. Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the related asset or liability. Level 3 inputs are unobservable inputs related to the asset or liability.

**Equipment and Leasehold Improvements**

All acquisitions of equipment and leasehold improvements in excess of \$1,000 and all expenditures for repairs, maintenance, renewals, and betterments that materially prolong the useful lives of assets are capitalized. Equipment and leasehold improvements are carried at cost or, if donated, at the approximate fair value at the date of donation. Depreciation is computed using the straight-line method over estimated useful lives varying from four to seven years.

REBUILDING TOGETHER - TWIN CITIES  
Notes to Financial Statements, continued

**1) Summary of Significant Accounting Policies, continued**

**Donated Assets**

Donated marketable securities and other noncash donations are recorded as contributions at their estimated fair values at the date of donation.

**Donated Facilities, Services and Materials**

Donated services are recognized as contributions in accordance with SFAS No. 116, *Accounting for Contributions Received and Contributions Made*, if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the organization. Donated facilities and materials are recognized as revenue and expense in the accompanying statement of activities at their estimated fair value as provided by the donor at the date or receipt.

**Restricted and Unrestricted Revenue**

All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. The organization records contributions as temporarily restricted if they are received with donor stipulations that limit their use either through purpose or time restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Activities as net assets released from restrictions.

**Pass-Through Contributions from Affiliate**

RTTC's affiliate, Rebuilding Together, Inc., receives certain contributions on behalf of its local chapters that are designated for specified local chapters by donors. RTTC received pass-through contributions from its affiliate of \$50,500 in 2011 and \$89,000 in 2010.

**Estimates**

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses.

**Functional Expense Allocation**

The costs of providing various programs and other activities have been summarized on a functional basis in the Statement of Activities and in the Statement of Functional Expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

REBUILDING TOGETHER - TWIN CITIES  
Notes to Financial Statements, continued

**1) Summary of Significant Accounting Policies, continued**

**Income Taxes**

RTTC has a tax exempt status under Code Section 501(c)(3) of the Internal Revenue Code and Minnesota Statute 290.05. It is classified as an organization that is not a private foundation under Section 509(a)(2) of the Internal Revenue Code and charitable contributions by donors are tax deductible.

**2) Promises to Give**

Unconditional promises to give are as follows at June 30, 2011 and 2010:

	<u>2011</u>	<u>2010</u>
Receivable in less than one year	\$ 116,805	\$ 156,271
Receivable in one to three years	<u>81,750</u>	<u>105,000</u>
Total unconditional promises to give	198,555	261,271
Less discounts to present value	<u>- 1,784</u>	<u>- 5,645</u>
Net unconditional promises to give	<u>\$ 196,771</u>	<u>\$ 255,626</u>

Unconditional promises to give receivable of more than one year are discounted at 3.0%. Uncollectible promises are expected to be insignificant.

**3) Investments**

Investments consisted of the following at June 30, 2011 and 2010:

	<u>2011</u>	<u>2010</u>
Economic development revenue bond	\$ 71,000	\$ 76,000
Money market accounts	<u>5,738</u>	<u>15,737</u>
	<u>\$ 76,738</u>	<u>\$ 91,737</u>

The value of these investments is based approximately on Level 1 quoted prices in active markets.

The economic development revenue bond was issued by the city of Minneapolis, Minnesota on December 4, 1997, and donated to the organization in 2004. Interest income is receivable from the bond on June 1 and December 1 of each year at an interest rate of 6.5%. The bond matures December 1, 2017 however there was an early maturity of \$4,000 in 2011 and \$10,000 in 2010.

The bond and income earned from the bond have been restricted to be used only on rehabilitation projects.

REBUILDING TOGETHER - TWIN CITIES  
Notes to Financial Statements, continued

**4) Equipment and Leasehold Improvements**

Equipment consists of the following at June 30, 2011 and 2010:

	<u>2011</u>	<u>2010</u>
Equipment and furnishings	\$ 4,449	\$ 4,449
Vehicle	2,500	-
Leasehold improvements	<u>3,476</u>	<u>3,476</u>
	10,425	7,925
Less accumulated depreciation	<u>4,737</u>	<u>3,000</u>
	<u>\$ 5,688</u>	<u>\$ 4,925</u>

Depreciation of \$1,738 and \$1,800 was recorded in 2011 and 2010, respectively.

**5) Line of Credit**

RTTC has a \$75,000 revolving line of credit, of which \$75,000 was unused at June 30, 2011. Bank advances on the credit line are payable on demand and the interest rate in 2011 was 3.25%. The credit line is secured by the economic development revenue bond (footnote 3) and the authorized line decreases as payments are received on the bond. The line of credit expires February 4, 2012.

**6) Temporarily Restricted Net Assets**

Temporarily restricted net assets are available for the following purposes at June 30, 2011 and 2010:

	<u>2011</u>	<u>2010</u>
Economic development revenue bond	\$ 75,000	\$ 76,000
Restricted for project overages and for future year projects	167,775	228,100
Capital pledges	60,200	69,300
Less discount to present value	<u>- 1,783</u>	<u>- 5,645</u>
	<u>\$ 301,192</u>	<u>\$ 367,755</u>

**7) Donated Services and Materials**

The value of donated services and materials included as contributions in the financial statements and the corresponding expenses for the years ended June 30, 2011 and 2010 are as follows:

	<u>2011</u>	<u>2010</u>
Legal and other professional services	\$ 22,638	\$ 9,000
Contractor services	17,685	20,723
Materials	46,616	32,881
Leasehold improvements	<u>-</u>	<u>1,074</u>
	<u>\$ 86,939</u>	<u>\$ 100,903</u>

REBUILDING TOGETHER - TWIN CITIES  
Notes to Financial Statements, continued

**7) Donated Services and Materials, continued**

In addition, numerous individuals volunteer their time and perform a variety of program and fundraising services. Although no amounts have been reflected in the financial statements, management estimates the number of hours and the fair value of those services to be approximately as follows:

	2011		2010	
	Hours	Value	Hours	Value
Skilled volunteers	808	\$ 48,480	1,015	\$ 60,900
Unskilled volunteers	<u>5,766</u>	<u>120,509</u>	<u>6,833</u>	<u>142,450</u>
Total	<u>6,574</u>	<u>\$168,989</u>	<u>7,848</u>	<u>\$203,350</u>

The value of labor per hour is based on research provided by the Independent Sector, [www.independentsector.org](http://www.independentsector.org).

**8) Leases**

The organization leases its office and warehouse space under a noncancelable operating lease which expires June 30, 2012, with a one year option to renew. Monthly rent expense was \$2,475 in 2011. Total rent expense was \$29,700 in 2011 and \$25,981 in 2010.

**9) Income Taxes**

The organization has evaluated its potential exposure for uncertain tax positions and management has expressed there are no uncertain tax positions as of June 30, 2011. Tax returns for the past three tax years remain open for examination by tax jurisdictions.

**10) Subsequent Events**

The organization has evaluated subsequent events through September 16, 2011, the date the financial statements were available to be issued. RTTC is not aware of any subsequent events that require recognition or disclosure in the financial statements.

**11) State Grant Restrictions**

Financial awards from state entities in the form of grants are subject to special audit. Such audits could result in claims against the organization for disallowed costs or noncompliance with grantor restrictions. No provision has been made for any liabilities that may arise from such audits since the amounts, if any cannot be determined at this date.