Financial Statements

Rebuilding Together - Twin Cities Minneapolis, Minnesota

For the Years Ended December 31, 2019 and 2018



Rebuilding Together - Twin Cities Table of Contents For the Years Ended December 31, 2019 and 2018

| | Page No. |
|-----------------------------------|----------|
| Independent Auditor's Report | 3 |
| Financial Statements | |
| Statements of Financial Position | 5 |
| Statements of Activities | 6 |
| Statements of Functional Expenses | 8 |
| Statements of Cash Flows | 10 |
| Notes to the Financial Statements | 11 |



INDEPENDENT AUDITOR'S REPORT

Board of Directors Rebuilding Together - Twin Cities Minneapolis, Minnesota

We have audited the accompanying financial statements of Rebuilding Together - Twin Cities (a nonprofit organization), which comprise the statements of financial position as of December 31, 2019 and 2018, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Rebuilding Together - Twin Cities as of December 31, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

ABDO, EICK & MEYERS, LLP Minneapolis, Minnesota April 21, 2020

Ido Eich & Mayers, LlP

FINANCIAL STATEMENTS

Rebuilding Together - Twin Cities Statements of Financial Position December 31, 2019 and 2018

| | 2019 | | 2018 | |
|---------------------------------------|---------------|----|----------|--|
| Assets | | | | |
| Current Assets | | | | |
| Cash and cash equivalents | \$ 66,927 | \$ | 103,301 | |
| Pledges receivable | 12,505 | | 19,350 | |
| Contracts and grants receivable, net | 34,508 | | 11,630 | |
| Prepaid expenses | 15,273 | | 26,602 | |
| Inventory | 1,150 | | 626 | |
| Properties held for sale | 44,587 | | 44,587 | |
| Total Current Assets | 174,950 | | 206,096 | |
| Property and Equipment | | | | |
| Leasehold Improvements | 5,798 | | 5,798 | |
| Furniture and equipment | 221,887 | | 167,901 | |
| Computer equipment | 8,703 | | 3,499 | |
| Total Property and Equipment, Cost | 236,388 | | 177,198 | |
| Accumulated Depreciation | (82,127) | | (50,855) | |
| Total Property and Equipment, Net | 154,261 | | 126,343 | |
| Noncurrent Assets | | | | |
| Security deposit | 3,400 | | 3,400 | |
| Total Assets | \$ 332,611 | \$ | 335,839 | |
| Liabilities and Net Assets | | | | |
| Current Liabilities | | | | |
| Accounts payable | \$ 51,168 | \$ | 61,286 | |
| Accrued expenses | 31,359 | | 27,927 | |
| Deferred revenue | 17,379 | | 16,081 | |
| Note payable | | | 40,000 | |
| Total Liabilities | 99,906 | | 145,294 | |
| Net Assets | | | | |
| Net assets without donor restrictions | 154,494 | | 99,838 | |
| Net assets with donor restrictions | 78,211 | | 90,707 | |
| Total Net Assets | 232,705 | | 190,545 | |
| Total Liabilities and Net Assets | \$ 332,611 | \$ | 335,839 | |

Rebuilding Together - Twin Cities Statements of Activities

For the Year Ended December 31, 2019

| | Without Donor With Donor Restrictions Restrictions | | Total |
|---|--|------------|------------|
| Support and Revenue | | | |
| Support | | | |
| Pledges and contributions | \$ 216,535 | \$ 313,000 | \$ 529,535 |
| Governmental grants | 343,117 | · - | 343,117 |
| Special events, net of expenses of \$66,561 | 76,998 | - | 76,998 |
| Donated services and materials | 89,755 | - | 89,755 |
| Total Support | 726,405 | 313,000 | 1,039,405 |
| Revenue | | | |
| Program services | 40,334 | - | 40,334 |
| Loss on sale of equipment | (1,833) | - | (1,833) |
| Interest income | 24 | <u> </u> | 24 |
| Total Revenue | 38,525 | | 38,525 |
| Net Assets Released from Restriction | | | |
| Satisfaction of program restrictions | 325,496 | (325,496) | |
| Total Support and Revenue | 1,090,426 | (12,496) | 1,077,930 |
| Expenses | | | |
| Program services | 833,474 | - | 833,474 |
| Support services | | | |
| Management and general | 109,623 | - | 109,623 |
| Fundraising | 92,673 | - | 92,673 |
| Total Support Services | 202,296 | | 202,296 |
| Total Expenses | 1,035,770 | | 1,035,770 |
| Change in Net Assets | 54,656 | (12,496) | 42,160 |
| Net Assets, Beginning of Year | 99,838 | 90,707 | 190,545 |
| Net Assets, End of Year | \$ 154,494 | \$ 78,211 | \$ 232,705 |

Rebuilding Together - Twin Cities Statements of Activities (Continued) For the Year Ended December 31, 2018

| Support and Revenue | | nout Donor estrictions | | ith Donor | | Total |
|---|----|---------------------------|----|-----------|----|-------------------|
| Support | | | | | | |
| Pledges and contributions | \$ | 118,815 | \$ | 411,884 | \$ | 530,699 |
| Governmental grants | • | 194,448 | • | - | • | 194,448 |
| Special events, net of expenses of \$79,581 | | 69,298 | | _ | | 69,298 |
| Donated services and materials | | 66,133 | | _ | | 66,133 |
| Total Support | | 448,694 | | 411,884 | | 860,578 |
| Revenue | | | | | | |
| Program services | | 16,604 | | _ | | 16,604 |
| Loss on sale of equipment | | (3,564) | | _ | | (3,564) |
| Interest income | | `´ 41 [´] | | - | | `´41 [´] |
| Other revenue | | 739 | | - | | 739 |
| Total Revenue | | 13,820 | | - | | 13,820 |
| Net Assets Released from Restriction | | | | | | |
| Satisfaction of program restrictions | | 407,220 | | (407,220) | | |
| Total Support and Revenue | | 869,734 | | 4,664 | | 874,398 |
| Expenses | | | | | | |
| Program services | | 703,523 | | - | | 703,523 |
| Support services | | | | | | |
| Management and general | | 105,976 | | - | | 105,976 |
| Fundraising | | 113,574 | | - | | 113,574 |
| Total Support Services | | 219,550 | | | | 219,550 |
| Total Expenses | | 923,073 | | | | 923,073 |
| Change in Net Assets | | (53,339) | | 4,664 | | (48,675) |
| Net Assets, Beginning of Year | | 153,177 | | 86,043 | | 239,220 |
| Net Assets, End of Year | \$ | 99,838 | \$ | 90,707 | \$ | 190,545 |

Rebuilding Together - Twin Cities Statements of Functional Expenses For the Year Ended December 31, 2019

| | | | Support Services | | |
|-------------------------------------|----------------|------------|------------------|------------|--------------|
| | | Management | •• | Total | |
| | Program | and | | Support | |
| | Services | General | Fundraising | Services | Total |
| Personnel Costs | | | | | |
| Salaries and wages | \$ 268,140 | \$ 35,474 | \$ 30,130 | \$ 65,604 | \$ 333,744 |
| Employee benefits | 13,513 | 2,027 | 1,352 | 3,379 | 16,892 |
| Payroll taxes | 20,151 | 3,023 | 2,015 | 5,038 | 25,189 |
| Total Personnel Costs | 301,804 | 40,524 | 33,497 | 74,021 | 375,825 |
| Project Expenses | | | | | |
| Donated services and materials | 12,739 | _ | _ | _ | 12,739 |
| Contractors | 231,125 | _ | _ | _ | 231,125 |
| Construction materials and supplies | 85,576 | _ | _ | _ | 85,576 |
| Volunteer support | 5,218 | _ | _ | _ | 5,218 |
| Total Project Expenses | 334,658 | | | | 334,658 |
| Expenses | | | | | |
| Bad debts | 148 | _ | 2,600 | 2,600 | 2,748 |
| Conferences | 2,214 | 245 | 163 | 408 | 2,622 |
| Dues and subscriptions | 15,960 | 2,546 | 1,585 | 4,131 | 20,091 |
| Equipment and software | 7,155 | 1,139 | 678 | 1,817 | 8,972 |
| Insurance | 16,036 | 6,759 | 1,136 | 7,895 | 23,931 |
| Interest | 10,030 | 6,541 | 1,130 | 6,541 | 6,541 |
| Marketing | 16,738 | 2,310 | 1,539 | 3,849 | 20,587 |
| Training | 2,633 | 536 | 252 | 788 | 3,421 |
| Travel | 2,033 2,114 | 568 | 468 | 1,036 | 3,150 |
| Office | 2,114 4,019 | 3,497 | 857 | 4,354 | 8,373 |
| _ | • | , | 1,876 | | • |
| Occupancy | 42,210 | 2,814 | 1,876 | 4,690 | 46,900 |
| Americorps members | 14,340 | - | - | 70.000 | 14,340 |
| Professional fees | 27,669 | 36,653 | 35,569 | 72,222 | 99,891 |
| REO costs | 1,251 | - | 4.057 | 4.057 | 1,251 |
| Indirect event expenses | - 0.070 | - 0.000 | 4,957 | 4,957 | 4,957 |
| Miscellaneous | 2,678 | 3,829 | 6,387 | 10,216 | 12,894 |
| Telephone and internet | 9,623 | 1,443 | 962 | 2,405 | 12,028 |
| Expenses Before Depreciation | 801,250 | 109,404 | 92,526 | 201,930 | 1,003,180 |
| Depreciation | 32,224 | 219 | 147 | 366 | 32,590 |
| Total Expenses | \$ 833,474 | \$ 109,623 | \$ 92,673 | \$ 202,296 | \$ 1,035,770 |

Rebuilding Together - Twin Cities Statements of Functional Expenses (Continued)

| | | | Support Services | | |
|-------------------------------------|------------|------------|------------------|------------|------------|
| | | Management | • • | Total | |
| | Program | and | | Support | |
| | Services | General | Fundraising | Services | Total |
| Personnel Costs | | | | | |
| Salaries and wages | \$ 233,786 | \$ 42,197 | \$ 58,727 | \$ 100,924 | \$ 334,710 |
| Employee benefits | 8,200 | 1,142 | 1,038 | 2,180 | 10,380 |
| Payroll taxes | 19,802 | 2,757 | 2,507 | 5,264 | 25,066 |
| Total Personnel Costs | 261,788 | 46,096 | 62,272 | 108,368 | 370,156 |
| Project Expenses | | | | | |
| Donated services and materials | 1,084 | - | - | - | 1,084 |
| Contractors | 155,057 | - | - | - | 155,057 |
| Construction materials and supplies | 87,531 | 13 | _ | 13 | 87,544 |
| Volunteer support | 4,815 | - | - | - | 4,815 |
| Total Project Expenses | 248,487 | 13 | - | 13 | 248,500 |
| Expenses | | | | | |
| Bad debts | 851 | _ | 3,425 | 3,425 | 4,276 |
| Conferences | 909 | 127 | 114 | 241 | 1,150 |
| Dues and subscriptions | 14,619 | 2,036 | 1,850 | 3,886 | 18,505 |
| Equipment and software | 7,322 | 1,020 | 935 | 1,955 | 9,277 |
| Insurance | 4,704 | 6,744 | 137 | 6,881 | 11,585 |
| Interest | - | 5,699 | _ | 5,699 | 5,699 |
| Marketing | 20,713 | 2,787 | 2,534 | 5,321 | 26,034 |
| Training | 960 | 122 | 111 | 233 | 1,193 |
| Travel | 5,772 | 792 | 950 | 1,742 | 7,514 |
| Office | 3,891 | 2,003 | 4,941 | 6,944 | 10,835 |
| Occupancy | 38,394 | 2,514 | 4,792 | 7,306 | 45,700 |
| Americorps members | 25,185 | - | - | - | 25,185 |
| Professional fees | 38,026 | 31,241 | 16,337 | 47,578 | 85,604 |
| REO costs | 1,252 | - | - | - | 1,252 |
| Indirect event expenses | - | - | 3,180 | 3,180 | 3,180 |
| Miscellaneous | 2,327 | 3,899 | 11,193 | 15,092 | 17,419 |
| Telephone and internet | 5,278 | 735 | 668 | 1,403 | 6,681 |
| Expenses Before Depreciation | 680,478 | 105,828 | 113,439 | 219,267 | 899,745 |
| Depreciation | 23,045 | 148 | 135 | 283 | 23,328 |
| Total Expenses | \$ 703,523 | \$ 105,976 | \$ 113,574 | \$ 219,550 | \$ 923,073 |

Rebuilding Together - Twin Cities Statements of Cash Flows

For the Year Ended December 31, 2019 and 2018

| | 2019 | | 2018 | |
|---|------|------------|------|----------|
| Cash Flows from Operating Activities | | _ | | |
| Change in net assets | \$ | 42,160 | \$ | (48,675) |
| Adjustment to reconcile change in net assets to | | | | |
| net cash provided by operating activities: | | 00.500 | | 00.000 |
| Depreciation expense | | 32,590 | | 23,328 |
| Loss on disposal of property and equipment | | 1,833 | | 3,564 |
| Repurposed property and equipment | | - | | 1,832 |
| Change in operating assets | | | | |
| Contributions and grants receivable | | (22,878) | | 23,870 |
| Pledges receivable | | 6,845 | | (6,995) |
| Prepaid expenses | | 9,496 | | 1,050 |
| Inventory | | (524) | | 1,694 |
| Change in operating liabilities | | | | |
| Accounts payable | | (10,118) | | 8,497 |
| Accrued payroll | | 3,432 | | 8,803 |
| Deferred revenue | | 1,298 | | (7,616) |
| Net Cash Provided by Operating Activities | | 64,134 | | 9,352 |
| Cash Flows from Investing Activities | | | | |
| Purchases of property and equipment | | (60,508) | | (38,415) |
| | | | | |
| Cash Flows from Financing Activities | | (40.000) | | (40.000) |
| Payments on note payable | | (40,000) | | (40,000) |
| Proceeds from note payable | | - (40.000) | | 80,000 |
| Net Cash Provided (Used) by Financing Activities | | (40,000) | | 40,000 |
| Change in Cash and Cash Equivalents | | (36,374) | | 18,937 |
| Cash and Cash Equivalents at Beginning of Year | | 103,301 | | 84,364 |
| Cash and Cash Equivalents at End of Year | \$ | 66,927 | \$ | 103,301 |
| Supplemental Disclosure of Cash Flow Information | | | | |
| Interest paid | \$ | 6,541 | \$ | 5,699 |
| Supplemental Disclosure of Non-Cash Transactions | | | | |
| Receipt of donated goods and services through in-kind contributions | \$ | 89,755 | \$ | 66,133 |
| Disposal of fully depreciated property and equipment | \$ | 1,318 | \$ | 8,626 |

Note 1: Summary of Significant Accounting Policies

A. Nature of Activities

Rebuilding Together - Twin Cities, a Minnesota nonprofit organization (hereinafter referred to as RTTC) was incorporated in 1997. RTTC transforms the lives of low-income homeowners by improving the safety and health of their homes and revitalizing our communities. When qualified homeowners are not capable of making needed repairs, RTTC will coordinate the volunteers, skilled labor, tools and supplies necessary to repair the homes. RTTC also works to rehabilitate properties that house qualifying nonprofit organizations serving our community. They focus their efforts on older adults, individuals living with disabilities, active and retired members of the armed services, and families with children, tailoring services to meet the needs of each individual homeowner.

RTTC works year round to preserve affordable homeownership, build healthy neighborhoods and ensure that homeowners in need can live independently in safe and healthy homes. Its programs are organized around three primary focus areas - Accessibility, Repair and Community.

Accessibility Services:

- Safe at Home Program provides volunteer-delivered safety, fall prevention and entrance access modifications for older adults or those living with a disability so that they can continue to live in safety and independence in their own homes.
- Access for Always Program provides larger, contractor-delivered environmental home modifications such as doorway widening and kitchen or bathroom renovations to enable aging-in-place and single-level living.

Livability Services:

- Home Repair Program creates healthier, more livable homes by providing volunteer-delivered repairs including
 weatherizing, cleaning, installing flooring, patching and painting, landscaping, and almost anything that restores
 the homeowners' independence, safety and security.
- Essential Systems Repair Program provides timely contractor-delivered repair or replacement of essential systems such as HVAC, electrical, plumbing, outer envelope and roofs that are critical to healthy, livable homes.

Community Services:

 Community Strong fosters vibrant communities by providing safe and welcoming spaces for communities to gather. Projects include renovation and beautification work for community centers, schools, supportive housing facilities and outdoor community spaces.

Rebuilding Together - Twin Cities rehabilitated 76 homes and nonprofit community spaces in Minneapolis, Saint Paul, Arden Hills, Bloomington, Brooklyn Park, Columbia Heights, Crystal, Eagan, Excelsior, Golden Valley, Hastings, Hopkins, Hugo, Inver Grove Heights, Little Canada, Maple Grove, Maplewood, Mounds View, Richfield, Robbinsdale, Saint Louis Park, Savage, and Shoreview. We completed 57 Safe at Home projects and 41 Home Repair projects at these homes. We also completed 7 Community projects, providing repairs and improvements to nonprofit facilities and community spaces located in Minneapolis, Saint Paul, Hastings, Hibbing, Maplewood, St. Cloud and Rochester. The 76 homes housed a total of 204 residents. The rehab services to the nonprofit facilities and community spaces directly impacted the lives of 235 area residents. Projects utilized 715 volunteers contributing 6,021 hours of service to the community at a value of \$169,491 worth of labor (based on the Independent Sector's 2018 value of volunteer labor in Minnesota of \$28.15 per hour).

In addition, RTTC continues to implement a Healthy Housing Principles-based approach and incorporate the seven Principles of Healthy Homes into practice (Keep it: dry, clean, ventilated, pest-free, safe, contaminant-free, and maintained). Together with the National Center for Healthy Housing, the Rebuilding Together network has identified 25 Safe and Healthy Home Priorities that can be used to identify the safety and health-related issues at each home and also to measure the improvements related to health and safety resulting from our work.

Note 1: Summary of Significant Accounting Policies (Continued)

B. Basis of Presentation

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles in the United States of America. Net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor imposed restrictions. Accordingly, net assets of RTTC and related changes are classified and reported as follows:

Net Assets Without Donor Restrictions - Those resources over which the Board of Directors has discretionary control.

<u>Net Assets With Donor Restrictions</u> - Those resources subject to donor imposed restrictions which will be satisfied by actions of RTTC or passage of time or that are to be maintained permanently by RTTC.

C. Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles in the United States of America requires management to make estimates and assumptions that may affect certain reported amounts and disclosures in the financial statements and accompanying notes. Actual results could differ from these estimates.

D. Cash Equivalents

All highly liquid investments with a maturity of three months or less are considered to be cash equivalents.

E. Accounts Receivables

Accounts receivables are uncollateralized third-party payer obligations. Payments of program receivables are allocated to the specific claims identified on the remittance advice or, if unspecified, are applied to the earliest unpaid claim. RTTC does not charge interest on its program receivables. Management reviews accounts receivables to determine estimated amounts that will not be collected. There was an allowance for accounts receivable of \$900 for both years ending December 31, 2019 and 2018.

F. Property and Equipment

Property and equipment acquisitions are recorded at cost. RTTC's policy is to capitalize items with an estimated useful life in excess of one year and exceeding \$1,000. Depreciation is provided over the estimated useful life of each depreciable asset, and is computed on the straight-line method. The estimated useful life of furniture and equipment is 3 to 15 years and computer equipment is 3 years.

G. Inventory

RTTC's inventory consists of gift cards that were donated for use in fundraising events, but have not yet been used.

H. Revenue Recognition

Contributions received are recorded as unrestricted or donor-restricted support depending on the existence and nature of any restrictions. Contributions, including unconditional promises to give, are recorded as made. Unconditional promises to give due in subsequent years are recorded at their net realizable value.

RTTC has cost-reimbursable contracts with government agencies. Revenue from these contracts is recognized as costs are incurred. Payments received, but not yet expended, for the purpose of the contract, are reflected as deferred revenue in the accompanying statement of financial position.

Note 1: Summary of Significant Accounting Policies (Continued)

H. Revenue Recognition (Continued)

In addition, the organization receives government contract commitments which typically mature into cost-reimbursable contracts. These commitments require RTTC to secure homeowner loan mortgages before program work and reimbursements can begin. Because of their contingent nature, contract commitments are not recognized in the financial statements. On December 31, 2017, RTTC had one commitment from the Minnesota Housing Finance Agency (MHFA) for \$142,034, which matured into a cost-reimbursable contract in 2018. In addition, new commitments were received in 2018 with outstanding balance on December 31, 2018 from MHFA for \$134,691 from Federal Home Loan Bank for \$164,000 and from Minnesota Department of Human Services for \$61,249.

I. Adoption of Revenue Recognition Accounting Standard

The Organization has adopted Accounting Standards Update (ASU) No. 2014-09, Revenue from Contracts with Customers (Topic 606), as amended as management believes the standard improves the usefulness and understandability of the Organization's financial reporting. Analysis of various provisions of this standard resulted in no significant changes in the way the Organization recognizes revenue, and therefore, no changes to the previously issued audited financial statements were required on a retrospective basis. The presentation and disclosures of revenue have been enhanced in accordance with the standard.

J. Functional Expenses

Expenses directly attributable to program, administrative, or fundraising objectives are charged to their respective function. Likewise, expenses directly attributable to sub-programs are charged directly to that sub-program within the program function.

Program related expenses which benefit all sub-programs are considered joint program expenses and are allocated among the sub-programs based upon actual time spent as tracked on time sheets.

Salaries, benefits, and other personnel driven expenses not directly identifiable by program or support function are allocated across functions based on job descriptions and actual time spent as tracked on time sheets. Likewise, those operating expenses primarily determined by staff size and time worked are also allocated by actual time spent as tracked on time sheets. Rent and other facility driven expenses not directly identifiable by program or support function are allocated based upon square footage devoted for their purpose.

K. Income Taxes

RTTC is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and Minnesota Statute 290.05. Accordingly, no provision for income taxes is included in these financial statements. Because RTTC is a public charity, contributions may qualify for tax deductions by the contributors.

Management believes that it is not reasonably possible for any tax position benefits to increase or decrease significantly over the next 12 months. As of December 31, 2019 and 2018, there were no income tax related accrued interest or penalties recognized in either the statement of financial position or the statement of activities.

RTTC files informational returns in the U.S. federal and in the Minnesota state jurisdictions. U.S. federal returns and Minnesota returns prior to fiscal year 2016 are closed. No returns are currently under examination in any tax jurisdiction.

L. Subsequent Events

Management has evaluated subsequent events through April 21, 2020, which is the date the financial statements were available to be issued. In December 2019, a novel strain of coronavirus (COVID-19) surfaced. The spread of COVID-19 around the world in the first quarter of 2020 has caused significant volatility in U.S. and international markets. There is significant uncertainty around the its impact on the U.S. and international economies. However, management is unable to determine the long term material impact to its finances. In addition, the Organization made a draw on their line of credit. See Note 3 for further details.

Note 2: Properties Held for Sale

RTTC periodically receives donations of single-family homes from local banks with the stipulation that the properties be repaired and sold specifically to low-to-moderate income families for owner-occupancy. RTTC capitalizes costs incurred to bring the property to a selling point. These properties have been recorded at their estimated net realizable value. During the year ended December 31, 2019 and 2018, RTTC did not receive any donated property held for sale, and there were no gains or losses for the year. A property donated during a prior year and valued at \$44,587 remained in inventory as of December 31, 2019 and 2018.

RTTC's policy is to sell the properties as promptly as possible. However, it may hold some properties at year-end and these properties are reported as inventory. Inventory is valued at the lower of cost or market (cost is determined as fair value at the date of gift plus any costs incurred).

As of December 31, 2019, the one REO property still on hand is being held as collateral, and there are no current plans to repair and prepare for sale.

Note 3: Note Payable

On February 9, 2018, RTTC secured a promissory note with Propel Nonprofits of \$80,000, due in monthly payments of interest only at a rate of 6.5% per annum. The company elected to make two payments of \$20,000 each during the year ended December 31, 2018. The note was secured by a mortgage dated April 1, 2015 on the property of RTTC. The full balance of principal and accrued interest was due and paid on February 16, 2019. The balance outstanding was \$0 and \$40,000 as of December 31, 2019 and 2018, respectively.

On February 19, 2019, RTTC entered into a line of credit agreement with the ability to draw up to \$80,000. This line of credit bears an interest at a rate of 6.50 percent annually, and expires February 2021. There was no balance on the line of credit as of December 31, 2019. Subsequent to year end, the Organization made a draw of \$20,000 on this line of credit.

Note 4: Leases

RTTC currently leases its office and warehouse space under a noncancelable operating lease which expires November 30, 2021. Under the terms of this lease, RTTC is responsible for the maintenance, repair, and replacement of heating fixtures, air conditioning fixtures, and other fixtures and leasehold improvements. Monthly rent expense was \$3,700 for 2016, and was the same through November 2017, then increasing \$100 per month every twelve months thereafter through November 2021. Total rent expense was \$46,900 and \$45,700 for the years ending December 31, 2019 and 2018, respectively.

Future minimum lease payments under this lease are as follows:

| For the Year Ended December 31, | Amoun | <u>t</u> |
|---------------------------------|-----------------|----------|
| 2020 2021 | \$ 48,7 45,7 | |
| Total | \$ 93,2 | 200 |

Note 5: Timing of Net Assets Recognition Between Fiscals Years

The organization incurred a negative change in net assets in 2018 caused by an unusual timing difference between fiscal years. Specifically, RTTC received a \$85,000 project sponsorship grant during 2017 restricted for "Kick-off to Rebuild", a community service initiative timed to occur shortly before Super Bowl LII in February 2018, hosted in Minneapolis. Accordingly, most of the project costs were incurred in 2018 even though the contributed income was recognized in 2017.

Note 6: Net Assets with Donor Restrictions

Net assets with donor restrictions at December 31, 2019 and 2018 are as follows:

| | 2019 | | 2018 | |
|--|------|---------------------------|------|-----------------------|
| Miscellaneous Projects Real Estate Owned Projects Pilot Office | \$ | 31,411 41,800 5,000 | \$ | 48,907 41,800 - |
| Total | \$ | 78,211 | \$ | 90,707 |

Note 7: Contributed Services and Materials

The value of contributed services and materials included as contributions in the financial statements and the corresponding expenses for the year ended December 31, 2019 and 2018 are as follows:

| | 2019 | 2018 | | |
|--|------------------------|------|-----------------|--|
| Legal and Other Professional Services Contractor Services | \$ 56,422 33,333 | \$ | 60,687 5,446 | |
| Total | \$ 89,755 | \$ | 66,133 | |

The value of contributed goods included as special event revenue in the financial statements and the corresponding expenses for the year ended December 31, 2019 and 2018 were \$25,405 and \$27,514, respectively.

In addition, numerous individuals volunteer their time and perform a variety of program and fundraising services. Although no amounts have been reflected in the financial statements, management estimates the number of hours and the fair value of those services to be approximately as follows:

| | 2019 | | | 20 | | |
|----------------------|-------|----|---------|-------|------------|---------|
| | Hours | | Value | Hours | Hours Valu | |
| Unskilled Volunteers | 6,021 | \$ | 169,491 | 6,383 | \$ | 176,043 |

The value of labor per hour is based on research provided by the Independent Sector, www.independentsector.org.

Note 8: Liquidity and Availability of Financial Resources

Rebuilding Together Twin Cities' board of directors has approved and monitors a comprehensive set of policies which govern the responsibilities and limitations of executive management. In turn, management routinely monitors liquidity and cash reserves which fund operations and program service delivery in accordance with these board established policies. Additionally, liquidity measures are tracked and provided to the board of directors as part of its regular reporting cycle and to funders as requested.

Liquid financial assets available for general expenditure (that is without donor restriction or organizational designation which limit their use) within one year of the date of the statement of financial position include the following:

- Advancements from the line of credit when liquidity falls below the ability to meet financial obligations due within 30 days.
- Payments to the line of credit occur when liquidity rises above the ability to meet financial obligations due within 60 - 90 days.

The Organization's liquid financial assets available to meet cash needs for general expenditures within one year are summarized as follows:

| | 2019 | | 2018 | |
|---|------|------------------|------|-------------------|
| Cash and Cash Equivalents Pledges Receivable | \$ | 66,927 12,505 | \$ | 103,301 19,350 |
| Contributions and Grants Receivable, Net | | 34,508 | | 11,630 |
| Total Financial Assets Available Within One Year | | 113,940 | | 134,281 |
| Less those unavailable for general expenditure within one year, due to: Net assets with donor restrictions | | (78,211) | | (90,707) |
| Financial assets available to meet cash needs for general expenditures within one year | \$ | 35,729 | \$ | 43,574 |